

Kanoo Travel e-Travel Management

Saudi Arabia | Bahrain | Qatar | United Arab Emirates | Oman | Egypt | United Kingdom | France



Kanoo Travel is dedicated to sourcing and offering the world's best travel technology solutions to our valuable corporate clients

Our technology partners and their innovative solutions are exceptionally reliable, sophisticated, intuitive and easy to use. Perhaps that's why over 1000 corporations in more than 8 countries Middle East, North Africa and Europe trust us to be their travel management partner.

With Kanoo Travel, you can reduce your costs and gain total control of every aspect of your corporate travel processes.

Wherever you are in the world and wherever you're going, Kanoo Travel will be there to support and empower you every step of the way...



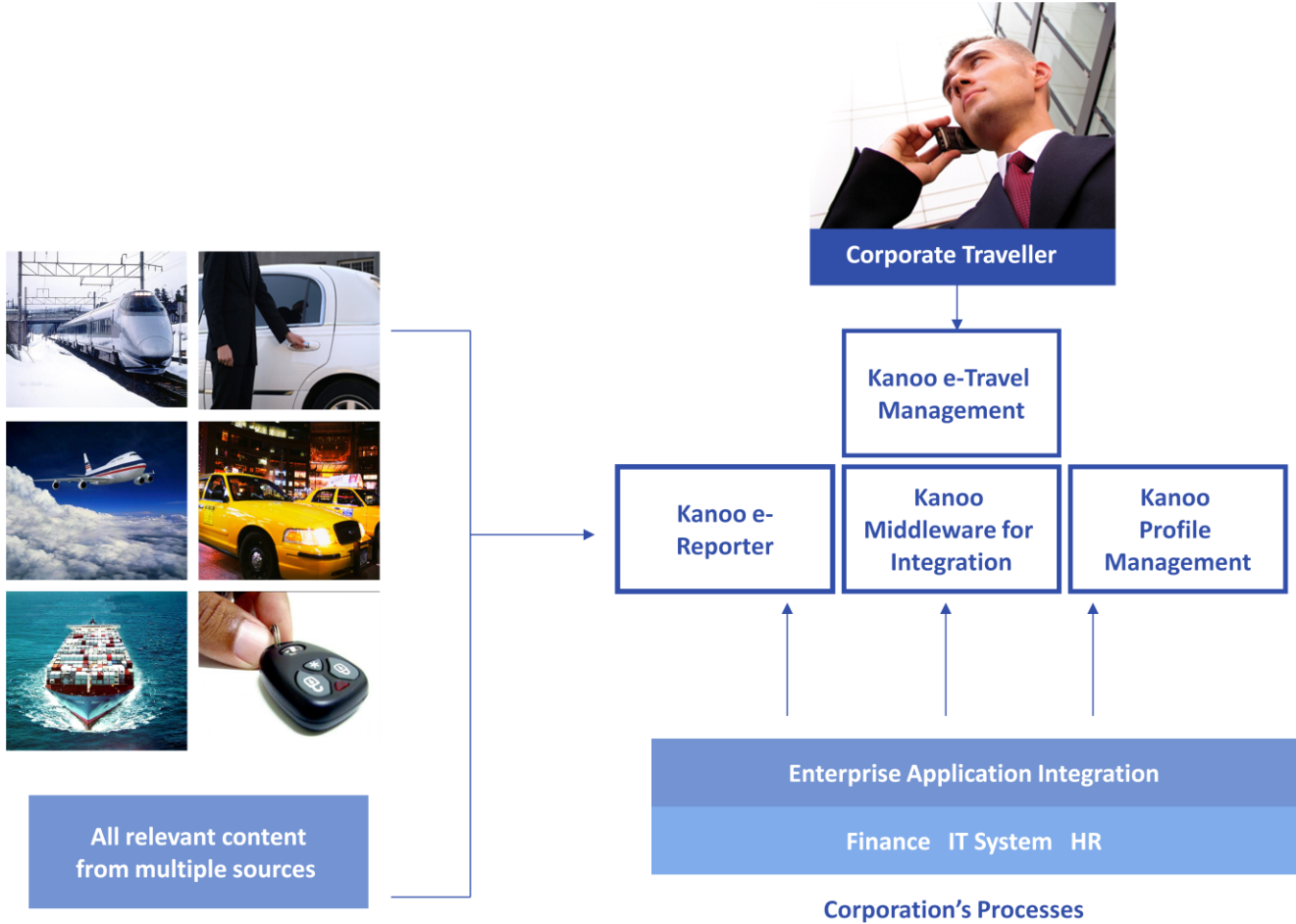
Kanoo Travel – a travel management company you can trust to deliver

- > Unique combination of worldwide reach and local expertise
- > Business-critical reliability, with a fully operational business continuity process
- > Innovative, best-in-class solutions – developed to meet your business needs
- > Intuitive technology solutions, enabling rapid adoption for maximum ROI
- > Exceptional 24-hour help desk support – whenever and wherever you need it
- > Unbeatable choice of worldwide content

Kanoo Travel e-Travel Management at a glance

A comprehensive travel management solution, which serves every aspect of corporations' travel needs through a single entry point

Kanoo Travel e-Travel Management



Reliability

Simple and intuitive interface makes everything easy



Empower your travellers and take all the effort out of booking travel – anywhere, any time

Comprehensive, relevant content gives your travellers the edge



Simplify access to relevant travel services that are fully compliant with your corporate policy

Control

OptiMIRe your IT investments with best-in-class systems integration expertise



Kanoo e-Travel Management integrates smoothly with your existing IT systems

Achieve end-to-end processes across your corporation



Boost productivity with seamless workflows that save time and guarantee data accuracy

Benefit from all the advantages of a flexible and custoMIRable platform



Enjoy total control of travel management with fast and easy administration

Don't forget: Kanoo Travel offers business-critical reliability and service excellence as standard...



Cost savings:

Our solutions are the best in the market, and Kanoo Travels' unrivalled implementation and adoption expertise, which ensures travel programme savings can be achieved in record time.



Reliability & control for complete peace of mind

A reliable, long-term Partnership

Kanoo Travel has been in business for more than 60 years and we have our minds set on the future. We offer unique travel industry **knowledge and experience**, building strong, long-term relationships with our customers and suppliers.

We're a financially secure company, with a customer base of over 1000 corporate clients including some of the world's largest corporations spread across more than 180 locations across the network. What's more, **we're continuously investing** to maintain and further strengthen our service.

Worldwide reach, local expertise

Kanoo Travel has over 1000 employees spanning different nationalities. So we **truly understand** the importance of worldwide reach and local support.

We currently provide local expertise in 8 countries to meet the specific needs and challenges of corporations in more than 30 markets around the world.

Experience & responsiveness

With Kanoo Travel as your technology partner, you can rely on **professional services** that are made to measure. Expert and responsive staff are available to discuss and meet your needs – whenever and wherever you need them.

Dedicated and local teams will deliver your projects on time, within budget and to your expectations. At Kanoo Travel, we care deeply about the success of our customers, and we will work closely with you every step of the way to ensure that you get exactly what you expect from us.

Robust and reliable technology

With Kanoo Travel e-Travel Management, everyone can enjoy an **improved user experience**. It's so quick and simple to use and so reliable, it's easy to increase adoption and achieve economies of scale.

Based on open technology, it **integrates easily and transparently into your existing IT infrastructure**. Giving you fast and secure single-screen access to a comprehensive and relevant choice of travel content.

Greater travel savings and ROI

Kanoo e-Travel Management enables **effective financial reporting** and control of the costs associated with corporate travel. More tightly managed costs will lead to greater travel savings and faster return on your investment – typically within just a matter of months.

Kanoo e-Travel Management can help to **reduce ticketing and transaction costs** by up to 50% and reduce average ticket prices by up to 10%. The solution offers extensive customizable reporting capabilities, which will help you to track your savings and adjust your travel programme accordingly.

Thanks to its user-friendly interface, tailored to local needs, you will be able to easily **boost adoption rates** right across your corporation for even greater return on investment.



Increased control of processes

With Kanoo Travel e-Travel Management, you can take advantage of easy administration while enjoying increased control of all of your corporate travel processes. The solution allows you to **quickly and easily implement and manage policies** within your corporation's travel programme – for both individuals and groups or departments, at a local level or worldwide.

Boost productivity and increase synergy between departments, achieving an end-to-end workflow through the integration of your HR, Expense and Travel processes. Seamless communication between your corporation's IT systems will save time, guarantee data accuracy and further reduce costs.

Kanoo Travel e-Travel Management also enables you to **enhance the security of your corporate travellers** with full traveller tracking and reporting capabilities. You will know where they are at all times and be able to react immediately to minimize the impact of any unexpected events, giving you the benefit of complete peace of mind.

Collaborative technology to meet increasingly complex travel needs

The internet has changed the rules of doing business, and it has transformed the way we all communicate, shop, buy and interact with each other.

Travellers in today's corporations are more knowledgeable and more powerful than ever before. They expect sophisticated travel technology solutions that offer more choice, more information, more security and more control – especially in an increasingly mobile world.

With Kanoo Travel, corporate travellers enjoy the Total Trip Experience

Kanoo's vision is to provide next generation, collaborative travel technology that will revolutionise the entire travel experience for corporations, giving them the freedom to drive change while also anticipating their travellers' needs.

Our end-to-end technology solutions empower and support corporate travel managers and travellers alike at every stage – before, during and after the trip.

Innovative, yet intuitive, Kanoo technology enhances the whole process for everyone, providing an experience to truly enjoy.

Intelligent solutions to give you and your travellers everything you need

Kanoo Travel has a unique approach to corporate travel. It's all about Total Trip Experience.

We are continually investing in a range of cross-channel technology solutions and components that are both open and modular. This allows seamless collaboration between individuals, data sources, channels, systems and travel players across the entire travel chain.

By providing technology solutions that span pre-trip, in-trip and post-trip requirements, we can provide the Total Trip Experience – one that combines in-depth intelligence with timely services and complete peace of mind for everyone involved to completely transform the way your travellers view and experience travel.

Delivering with the Total Trip Experience in mind

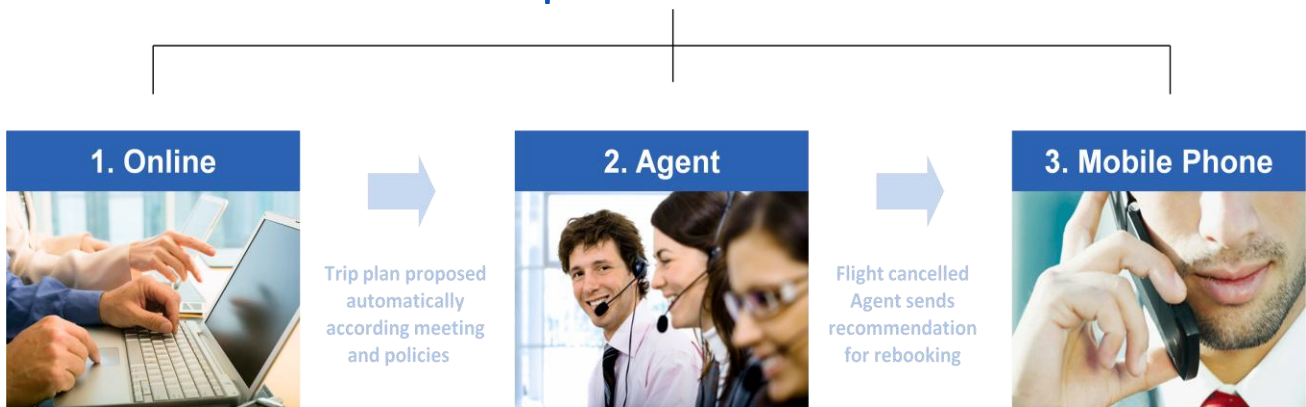


1. Plan the trip with Calendar Integration
2. Gather information and buy with End to End Trip Proposal
3. Get prepared for the trip with your Travel Dossier
4. Get 'on the move' with Mobile Traveller Services
5. Share post-trip information with Expense Management

Kanoo Travel collaborative technology

By providing the same view of a traveller's trip across all channels, Kanoo Travel collaborative technology enables and supports cross-channel relationship management and customer servicing.

Trip Information



The Total Trip Experience surrounds your travellers with advanced technology that escorts and empowers them at every stage of their journey – whenever they need it and wherever they are.

Single View – the ultimate corporate traveller experience

Not just a vision, the Total Trip Experience is fast becoming a reality. Single View is an innovative display within Kanoo Travel e-Travel Management, which provides all the information your travellers need to arrange their trips – in a **single, unique display**.

Single View simplifies the process of planning and booking a trip, giving your travellers **full flexibility and choice**. A single search displays all relevant travel options available within your corporation's travel policy. Travellers can choose to combine different types of transport and different classes of service to best suit their travel requirements – and all in a fast, simple and user-friendly way.

Combine traditional airline and low cost carrier flights in the same trip with Kanoo Travel eTM Single View

The screenshot displays the Kanoo Travel e-Travel Management Single View interface. The main heading is "Flight" and the search results are for "London (LON) to Nice (NCE) - Return". The interface includes a navigation bar at the top with tabs for Home, Travel Planner, Travel Review, Profile, and Alerts. Below the navigation bar, there are sections for Login Information, Trip Summary, and Modify Search. The main content area shows flight search results with a table of options. The table has columns for Schedule, Provider, Connection(s), and four fare classes: Restricted (LON 431), Flexible (LON 432), Economy (LON 433), and Special (LON 434). The results show flights from London to Nice and back, with providers like Air France, easyJet, and British Airways. The interface also includes a legend for search filters and a "Clear your selection" button.

Schedule	Provider	Connection(s)	Restricted (LON 431)	Flexible (LON 432)	Economy (LON 433)	Special (LON 434)
14:00 17:40	London, London City Nice, Côte D'Azur	AF 5522 E OP 2x115	81	425	432	433
18:15 21:15	London, London Gatwick Nice, Côte D'Azur	easyJet 10 5021 E 2x100	82	-	-	-
18:15 19:15	London, Heathrow Nice, Côte D'Azur	BA 315 E 2x100	81	428	433	434
17:45 20:50	London, Luton Nice, Côte D'Azur	easyJet 10 5021 E 2x110	81	-	-	-
18:15 19:15	London, Heathrow Nice, Côte D'Azur	QE 3021 E OP 2x100	81	417	432	433



Management Information Reports

Gain a **better understanding** of your company's travel patterns, accurately project budgets, identify savings opportunities, and manage policy compliance. The Management Information Reports (MIR) has been designed with significant benefits to clients through its integration with their current corporate accounting and reconciliation procedures.

Management Information Reports would form the essential tool for Kanoo Travel to control your corporate travel budget. The MIR must measure the effectiveness of your unique travel policy and preferred suppliers – a vital element of any successful travel management system.

In developing our MIR, cognizance was taken of the following criteria which will allow you to:

- › Ascertain travel spend
- › Establish travel patterns
- › Monitor adherence to the travel policy
- › Identify future savings opportunities
- › Measure our success to achieve savings
- › Forward plan and budget more accurately
- › Negotiate effectively with suppliers
- › Compare actual savings to potential savings

A phased implementation approach ensures that the MIR product delivers achievable milestones and that these milestones incorporate the views and requirements of the corporate clients, using the product to enhance their business processes.

Join the 1000 companies that have said
“yes” to Kanoo Travel...

Kanoo Travel real value, strengthened by our worldwide reach and local expertise, lies in the combination of pioneering technology and true partnership.

Join the companies that are already benefiting from greater savings and increased control over their processes with Kanoo Travel e-Travel Management.

To discover more, contact your local Kanoo Travel representative or visit www.kanootravel.com