



Travel Tracks

Electronic newsletter by Kanoo Travel



Airline news - Special Offers - Hotels - Destinations - Events - Holiday Packages - Travel Tips

February 2008 issue

Bahrain Brings 'Our Race' to the Gulf – *and Beyond*

The Bahrain International Circuit (BIC) has revealed an innovative range of accommodation packages for overseas visitors to the 2008 Gulf Air Bahrain Grand Prix on April 4-5-6. The packages are designed to dramatically reduce the cost of staying in Bahrain through the Grand Prix period and make the drama and excitement of 'Our Race' open to international motor sport fans.



There are a broad range of four-night packages to suit every budget at the forthcoming Grand Prix, which became a sell-out event in 2007 drawing 90,000 people to the biggest sporting and social occasion in the Gulf. The BIC has joined forces with Bahrain's leading

travel agency Kanoo Travel, through its Kanoo Holidays operation, to ensure an enormous variety of choice in deals ranging from self-catering apartments to the finest five-star service.

"For many travelers the cost of 'Grand Prix pricing' has been an issue since the first Gulf Air Bahrain Grand Prix in 2004," said BIC Chief Operating Officer, Shaikh Salman bin Isa Al Khalifa. "Last year we put together our first set of travel and accommodation packages which were extremely well-received and in 2008 we have come together with Kanoo Holidays to create the best possible range of packages to welcome everyone to Bahrain."

Prices for the 2008 Gulf Air Bahrain Grand Prix all-inclusive packages start from BHD186 per person for the four nights, inclusive of accommodation and a three-day ticket for the Turn 1 grandstand, with the option to change this for a different vantage point for a supplementary charge. Additionally flights and transfers to and from the circuit can be included at extra cost.



Nabeel Kanoo of Kanoo Travel said: "We are committed to the ongoing success of the Gulf Air Bahrain Grand Prix and the

Bahrain International Circuit as a showcase for the Kingdom. Creating these packages is a significant boost in ensuring that overseas visitors can enjoy the event at reasonable cost."

Umair Tahir, the Head of the BIC Reseller Network, said: "Last year we had a fairly limited selection of complete packages including travel and accommodation. However the interest was strong enough from Asia and Europe, let alone the GCC, in attending our race that we believe this is the ideal proposition. Overseas fans can arrange their own travel to Bahrain and then we provide the perfect solution in terms of cost, flexibility and accessibility to enjoy all the entertainment and atmosphere that surrounds our race and we are still keen to bring more apartment buildings into the scheme if they wish to join us by contacting Kanoo Holidays on 17 828 797."

Destination of the month



Maui Hawaii

Watch a humpback whale breach the sea. Tee off at a championship golf course. Voted "Best Pacific Island," by readers of Conde Naste Traveler, Maui does not disappoint.

From the summit of [Haleakala Crater](#) to the shore of [Big Beach](#) in Makena, Maui has a breadth of exhilarating outdoor sights, activities, and entertainment for every visitor.

What can I do on Maui?

- Watch the sunrise atop the 10,000-foot [Haleakala Crater](#)
- Spot a humpback whale on a whale watching excursion
- Drive up the scenic, 53-mile [Hana](#) highway
- Snap a picture of striking Iao Needle in [Iao Valley](#)
- Spend a day browsing the museums, shops, and restaurants of [Lahaina](#)

Special Package for Bahrain F1 Grand Prix



4 nights / 5 days from BHD 186

Cost includes:

Four night's accommodation / Three days entrance ticket, including Race Day ticket at "Turn1 Grandstand"



Contact + 973 17 828797 or your nearest Kanoo Travel office for more information. * Conditions apply

Special 'Airline' Offers

Travel from Riyadh & WIN exciting gifts!

(Effective 26th January to 15th March 2008 only)

Contact Air India on (01) 477 4484 / 473 9158 / 473 9163 or your Travel Agent for more details



Book a 'Fly and Drive' package

Get a **10% discount** on flights & car rental

Now when you fly United to the USA you can avail of our new fly and drive package with Hertz. This offer is valid for all tickets purchased in Saudi Arabia.

Our customers can travel out of Saudi Arabia on Gulf Air, Lufthansa, Swiss, Bmi and Saudi Arabian Airlines to Kuwait or any United European gateway (LON, PAR, FRA) and connect on United services (No code share flights) to any destination in USA and pick up a Hertz car on arrival.

United allows its customers to travel one way on its nonstop service out of Kuwait to Washington and return via its European gateway.

For further details on our fly and drive package please contact your travel agent or Hertz.



Special economy class fare on Emirates BHD 44 to Dubai – Return (ex Bahrain)

Booking Class: V

Outbound valid for travel commencing on or before 29 Feb 2008

Sale Period: Tickets must be issued before 29 Feb 2008

Child/Infant: Child fare 75% of Adult fare.

Infant fare: 10% of applicable IATA fare

Maximum stay: 7 days after departure from origin

Taxes: All Applicable taxes to be collected from passenger / (All fuel surcharges (YQ) are inclusive of the fare).

Refund: BHD 10 for completely unutilized tickets, other terms and conditions apply.

ALL FARES ARE SUBJECT TO CHANGE OR WITHDRAWAL WITHOUT NOTICE & ALL OTHER SPECIAL FARE CONDITIONS AS PER CURRENT CIRCULAR WILL APPLY.

Call +973 17 578200 (24 hrs) for reservations



THE LARGEST TRAVEL COMPANY IN THE MIDDLE EAST

THAI Stopover Bonanza (01Februray-31March'08)

Fly Thai ... get FREE package 2 nights/3 days in Bangkok

Thai Airways is pleased to announce a very special offer of **FREE 2Night / 3Days** stay in Bangkok with daily American breakfast and transfers for its esteemed customers traveling on Thai Network beyond Thailand FREE of charge at the current applicable market practice fares.

Destinations covered: Australia / Brunei / China / Cambodia / Laos / Myanmar / Hong Kong / Indonesia / Japan / Korea / Malaysia / New Zealand / Philippines / Singapore / Taiwan / Vietnam.

List of Hotels in Bangkok.

Indra Regent / Narai Hotel / Chophaya Park / D Ma Pavillion / Grand Mercure Fortune / Royal Princess /Grand China Princess.

* Conditions apply; call your nearest Kanoo Travel outlet for more details.

Weather Report

courtesy weather.com



[Manama, Bahrain](#) [Dammam](#) [Yenbo](#) [Medina](#) [Mecca](#) [Taif](#)
[Tabuk](#) [Riyadh](#) [Dubai](#) [Abu Dhabi](#) [Sharjah](#) [Jeddah](#)
[Umm al Qaywayn](#) [Khamis Mushait](#) [Abha](#) [Doha, Qatar](#)
[Ras Al Khaimah](#) [Al Ahsa](#)

Click on the cities above to find out updated weather reports



Special Fares **UK & USA** on *British Airways*

British Airways is offering the most attractive prices on flights from the Middle East to the UK and USA. Seats are available in World Traveller (economy), and World Traveller Plus, our dedicated premium economy cabin. Call your nearest Kanoo Travel office now.

From	To	World Traveller	World Traveller Plus
Dammam	London	1200 SAR	2500 SAR
Dammam	USA	2200 SAR	-

Selling Period: Until 22 February 2008 / **Travel Period:** Through 15 June 2008 / Ex Dammam / in Saudi Riyals

* Conditions apply. Have a look at the World Traveller Plus cabin: http://www.britishairways.com/travel/world-traveller-plus-seating/public/en_sa



Mega Offer *Book Now!*

SAR 200* to Dubai (round trip) on Gulf Air

Offer valid ex-Dammam / * conditions apply / fare guaranteed after confirmation of booking / Sales and Travel valid till 29th Feb 08

Let's get to know them - *Introducing our team in UK*

Corporate Sales Team – United Kingdom

Our Vision Statement

To optimise the profitability, service delivery and relationship of existing and new SME customers by pursuing an aggressive value and growth proposition.



Helen Callaghan

Helen began her career with American Express nearly nineteen years ago as the Sheffield Travel Office Manager and joined Kanoo Travel in April 2007 as the UK Travel Manager. In December 2007 she assumed her new role, heading up a new Corporate Sales team and is responsible for driving business travel sales and improving the overall business travel value proposition.

She has had a variety of roles in American Express, although all have been within the Travel Business and have incorporated both Corporate and Retail responsibilities. She has a wealth of experience in Account Management, Leadership and Sales Training, Quality and Business Development.

Sarah Fletcher

Sarah joined the Business Development Team as Executive Sales Manager UK in October 2006. She is presently one of the team members responsible for generating new business for the Kanoo Corporate Travel sector within the UK.

Sarah Joined the American Express and Kanoo group after 4 years working within the Retail Sales Sector as Location Manager and Head of European Sales with First Choice Travel. Sarah then moved to Corporate Travel Sales and gained an additional 5 years Business Travel experience within American Express. This background has lead to Sarah to not only achieve her commercial objectives, but also exceed her sales goals.



Nicola Smith

Nicola's career spans over 16 years with American Express. Initially she started as a cashier back in 1992. She gained supervisor status just one year later, followed by management roles within Birmingham, Leicester and the Nottingham Travel Service Offices. One of her most memorable achievements to date was winning office of the year for 2006 and winning a trip of a lifetime to Mauritius.

Finally in November 2007, Nicola decided to have a complete career change and joined the highly successful business development team. Her key achievement so far, is securing a £1 Million travel account, combined with a £500K Fes account for the same company.

Tracy Payne

Tracy is the newest member of the business development team and began her new role in January 2008. She has worked for American express for 3 years looking after the City and Brighton Travel Service Offices then more recently the Haymarket Foreign Exchange Office. Tracy was also instrumental in the Dolphin system training project which was launched when American Express Travel became a franchise partner of Kanoo Travel Ltd.

Prior to joining American Express Tracy had worked in the travel industry for the last 17 years for both Thomas cook and Thomson, in a retail and foreign exchange environment. Tracy is very much looking forward to her new role and the challenge it has to offer.



Disclaimer:

All information of the above is valid as at the date of this newsletter transmission. Our company accepts no liability for the content of this newsletter, or for the consequences of any actions taken on the basis of the information provided. Any prices above are subject to change without prior notice. Finally, the recipient should check this email and any attachments for the presence of viruses. The company accepts no liability for any damage caused by any virus transmitted by this email.

Prepared and distributed by the Marketing Department, Kanoo Travel.



THE LARGEST TRAVEL COMPANY IN THE MIDDLE EAST |